

2018 CLOC Institute

Top Sessions for the Foundational Level

Foundational Level	Session	Date/Time & Speakers	3 Reasons to Attend
Financial Management	Leveraging LMP, AFA's, and More for Effective In-House Legal Pricing Practices	Sunday, April 22nd 4:00 PM - 5:15 PM Christopher P. Ende (UnitedLex) Susan Raridon Lambreth (Law Vision)	<ol style="list-style-type: none"> 1. Workshop setup provides step-by-step instructions for scoping outside counsel work 2. Go through the process with experienced legal professionals who can answer questions along the way 3. Walk away knowing how to create a realistic budget and price for a matter
Cross-Functional Alignment	Connecting Legal Ops Technologies for Better ROI: API's and Beyond	Date: Monday, April 23rd Time: 9:15 AM - 10:15 AM Thersea Chang (Splunk) Sean Keough (Splunk) Chris Manning (X) Nathan Wenzel (SimpleLegal)	<ol style="list-style-type: none"> 1. Discover greater efficiencies through APIs and learn best practices for connecting tech 2. See the impact that legal tech has on other departments in the organization 3. Diverse panel that includes finance professionals provides multiple perspectives regarding legal tech and finding new efficiencies
Vendor Management	Good to Great: Partner With, Don't Hire Outside Counsel	Monday, April 23rd 4:15 PM - 5:15 PM Lisa Konie (Adobe)	<ol style="list-style-type: none"> 1. Hear from a veteran legal ops professional who shares personal experiences from the legal department of globally recognized company 2. Be exposed to out-of-the-box strategies for outside counsel management 3. Session doesn't just highlight the positive outcomes, but negative outcomes as well
Technology Process & Support	Knowledge Management and the Content Pillar: Playbooks and Websites	Date: Tuesday, April 24th Time: 1:15 PM - 2:45 PM Christine Coats (Oracle) Ameen Haddad (Oracle) Kathleen Orr (Oracle)	<ol style="list-style-type: none"> 1. This isn't your typical session on how to implement technology and train users 2. Touches on all aspects of the KM life cycle - technical, operational, and cultural 3. Gain valuable insight on how to obtain executive sponsorship, not just departmental engagement

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