



The ROI of Legal e-Billing Tech



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Cutting Legal Spend Starts with Smarter Systems

You don't need a bigger budget — you need a better way to manage it.

*Legal teams that invest in SimpleLegal typically recover the cost of implementation — and then some — through better billing accuracy, time savings, and more controlled legal spend. **In fact, customers save an average of 11.5% on legal spend after switching to SimpleLegal, often visible within the first year alone.***

And the return? Achieved with an investment that rarely exceeds 1% of a legal department's annual budget.

Upgrading your e-Billing system means fewer manual tasks, tighter cost control, and better collaboration across teams and vendors. It's a proven way to reduce spend and increase ROI — no matter the market conditions.

Legal teams using SimpleLegal have saved hundreds of thousands of dollars by eliminating manual review, gaining real-time spend visibility, and streamlining communication. In fact, multiple new customers have saved over \$900,000 within their first year.

The right tools don't just support your legal department — they elevate it.



Manual Invoice Review Is Costing You More Than You Think

Billing errors. Missed savings. Delayed approvals. Manual invoice review is a logistical nightmare and creates friction at every step, making it harder to control legal spend.

Tools like SimpleReview help teams flag billing guideline violations automatically, ensuring consistency without manual spreadsheets or line-by-line review.

Automated legal e-Billing removes those roadblocks. Invoices are stored in a central, searchable system, making it easy to filter by status, vendor, or date. Approval workflows run in the background — no more chasing down team members or tracking email threads.

Automated approval processes benefit legal teams of all sizes, but they're especially impactful for companies managing large invoice volumes. One global legal department used SimpleLegal to streamline invoice routing across multiple accounting entities in North America, Europe, and Asia. The impact was immediate — faster approvals, clearer visibility, and significantly reduced complexity.

Another benefit? It helps reduce burnout among overloaded employees, which research has showed can **cost companies upwards of \$5 million per 1,000 employees** every year.

Automated invoice review isn't just more efficient. It's a smarter, more strategic way to manage legal operations and drive better outcomes.

Streamline Approval Processes with Intelligent Invoice Workflows

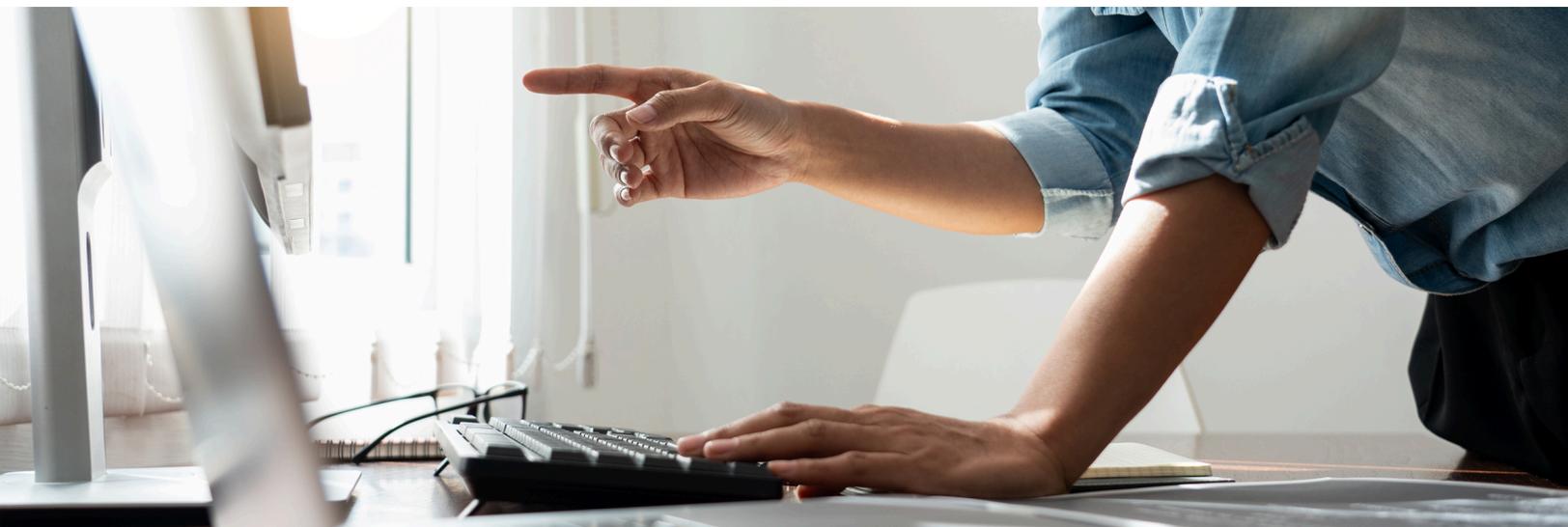
Managing complex billing rules doesn't have to slow you down.

SimpleLegal's Intelligent Invoice Workflow (IIW) gives legal teams the flexibility to build custom approval paths while enforcing billing guidelines automatically, keeping invoices compliant and moving.

SimpleLegal's IIW uses validation rules to flag issues before invoices ever reach a reviewer. Whether it's a rate cap violation or a missing discount, the system catches deviations early — often helping clients save money in their first year. For example, if you've set rate caps by timekeeper level, IIW can automatically flag, adjust, or reject out-of-scope charges based on your preferences. That kind of control helps stop **double billing** and bill padding, a costly issue that 21% of attorneys admit to, according to the American Bar Association.

IIW also ensures that vendor discounts and alternative fee arrangements are consistently applied, so you don't leave savings on the table.

With automated checks in place, your team spends less time reviewing and more time managing strategic legal work without compromising compliance or control.



Custom Workflows That Reduce Admin Overhead

In addition to enforcing billing guidelines, SimpleLegal streamlines approval workflows with custom, automated invoice routing.

You can build and save reviewer teams for different processes, giving you a reusable starting point that's easy to adjust as needed. Notifications are sent automatically when an invoice is approved or rejected, keeping everyone in the loop. And a built-in progress tracker and clear timestamps make it easy to monitor invoice status and turnaround times.



Optimize Costs with Real-Time Data Visibility

Managing invoices manually often means managing spend data manually too — and that opens the door to errors, delays, and outdated insights. Spreadsheets and other manual tools make it difficult to analyze and report on legal spend with accuracy.

Legal e-Billing software centralizes and updates your invoices and spend data in real time. Customizable filters let you quickly sort through large volumes of data, so you can focus on what matters and evaluate spending more effectively.

Teams using features like Budget Requests and vendor tracking often uncover even greater opportunities to stay on budget and reduce spend surprises.

With accurate, up-to-date analytics and full visibility into legal spend, you can deliver stronger insights and make smarter, more confident vendor decisions.

Remove Data Silos with An Integrated Platform

SimpleLegal supports out-of-the-box and API-based integrations with tools like iManage, Anaqua, and Box — helping legal teams unify their data across systems.

These integrations help transform legal operations into a true single source of truth, bringing all your most valuable data together in one easily accessible place.

Here are three key vendor metrics you can track with SimpleLegal:

- 1 Average time to bill:** Provides insight into matter complexity and how efficiently your vendors complete work — especially useful when multiple vendors operate in the same practice areas.
- 2 Guideline adjustment percentage:** Reveals how often vendors submit invoices that don't align with your billing guidelines and require adjustments.
- 3 Average rate/timekeeper use by task:** Shows whether vendors are assigning appropriate staffing levels or exceeding rate caps.

Without objective data points like these, it's much harder to accurately assess vendor performance or determine whether you're getting a strong return on investment.

SimpleLegal's Enhanced Reporting feature allows you to build custom reports and interactive dashboards for stakeholders in just a few clicks — giving you a clear, detailed view of legal spend and vendor value.

And the easier it is to analyze and report on legal data, the easier it is to uncover savings and demonstrate the impact of legal operations.

Gain a Smarter Review Partner with Legal AI

Automation like Intelligent Invoice Workflow (IIW) is ideal for legal teams just getting started with e-Billing and spend management — especially when the goal is to catch clear invoice violations. But automated review alone can't assess context. It follows rules, not reasoning.

SimpleReview adds that missing layer. It flags issues beyond pre-set conditions and offers suggestions for how to address them. This saves time, improves billing accuracy, and helps vendors align with your expectations.

Smarter Insights, Powered by Historical Data

SimpleReview draws on billions of dollars in historical legal billing data. It uses machine learning and natural language processing to make invoice reviews faster, more accurate, and more contextual than basic rule-based systems.

Unlike standard automation that might flag line items based solely on keywords, **SimpleReview** understands meaning and intent, helping you avoid false flags, reduce manual review time, and uncover savings opportunities your team might otherwise miss.

Legal AI doesn't replace human oversight — it enhances it, offering a smarter, more scalable way to manage legal spend.

Instacart improves legal spend visibility and reduces costs by 10%

With SimpleLegal, Instacart replaced manual legal spend processes with an intuitive, insight-driven platform. The legal team now shares faster, clearer reports with the C-suite, collaborates more efficiently with finance, and has cut legal spend by 10% through better billing accuracy and control. The shift has empowered legal to operate more strategically as the business scales across North America.

[DOWNLOAD THE CASE STUDY](#)



Minimize Friction with Internal and External Partners via Automated Accruals Management

Manual accruals collection is one of the most frustrating and inefficient processes for legal and finance teams. Law firms are often slow to respond, follow-ups fall through the cracks, and the result is surprise invoices that disrupt budgets and cause end-of-month fire drills.

SimpleLegal automates the process through smart workflows, centralized reporting, and CounselGO — our vendor-facing portal that makes it easy for law firms to submit accruals. By reducing friction for both vendors and legal ops, teams avoid billing surprises and improve forecast accuracy.

By making it easier for firms to participate and reducing the burden on legal ops, SimpleLegal helps teams eliminate billing surprises and improve forecast accuracy.

Greater Transparency Strengthens Collaboration with Finance

Our intuitive e-Billing platform simplifies how you collect and track unbilled estimates. Just set your submission deadlines, and the system automatically reminds vendors to respond.

Legal and finance gain real time visibility into the status of accruals — no more chasing down updates. Granular insights into pending, missing, or rejected items help legal teams proactively flag issues and coordinate with vendors to address them early.

Since legal works more closely with outside counsel, taking ownership of this process not only prevents errors but also lifts a burden off finance. It positions legal as a proactive, collaborative partner — not a bottleneck.



From a finance standpoint, automating the accruals process is the biggest benefit. We saw a much higher response rate to requests for unbilled estimates from our law firms, and we face fewer surprises and adjustments at month and year end.

- Jia Hua Juszczak, NextRoll senior accountant

User-Friendly Tech and Concrete Data Translate to Stronger Vendor Partnerships

Automating accruals management makes it far more likely that vendors will submit on time — no more chasing down responses. The platform handles follow-ups automatically, notifying vendors until submissions are received.

With SimpleLegal, vendors can easily submit accruals through our **CounselGO portal**, our vendor-facing portal that requires no setup and includes intuitive, self-service guidance. CounselGO is already trusted by every Am Law 200 firm, so you can be confident it's proven and reliable.

Our platform also gives you concrete vendor metrics, like accrual submission rates, to inform vendor evaluations. When you bring actionable data to the table instead of vague feedback, vendors are more likely to improve — and clearer expectations lead to better relationships between in-house legal and outside counsel.



SimpleLegal Supports Your Team's Continuous Growth

SimpleLegal provides a modern legal operations management platform that streamlines the way corporate legal departments manage their matters, track and interpret spend, and collaborate with vendors and law firms.

SimpleLegal combines e-Billing and spend management, matter management, vendor management, and reporting and analytics into one comprehensive application to optimize legal operations and the management of the entire legal department.

Explore our [savings calculator](#) to see how much your team could save with SimpleLegal and sign up for a [free e-Billing demo](#) to experience the value firsthand.



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For more information visit: www.simplelegal.com